

# Invitation For Bids IFB 4826-0-2016/MD Issued: November 25, 2015

The City of Norfolk is seeking a responsive and responsible vendor to provide <u>Wiring and Cabling Services</u> on as-needed basis per the terms, conditions, and specifications of this solicitation.

Prebid Meeting: TBD, time and location will be provided in Amendment 1 on Monday, November 30, 2015

**Bid Opening Date and Time**: December 23, 2015 @ 2:00 PM Eastern Time

ACKNOWLEDGE RECEIPT OF ADDENDUM(S): #1\_\_\_ #2\_\_ #3\_\_ #4\_\_\_ (Please Initial)
THE UNDERSIGNED AGREES TO PERFORM ANY CONTRACT AWARDED AS A RESULT OF THIS SOLICITATION,
IN ACCORDANCE WITH THE TERMS, CONDITIONS, AND REQUIREMENTS SPECIFIED HEREIN. THE
SIGNATURE BELOW SHALL BE PROVIDED BY AN AGENT AUTHORIZED TO BIND THE COMPANY. FAILURE
TO EXECUTE THIS PORTION MAY RESULT IN BID REJECTION.

Offeror Legal Name:	
Virginia State Corporation Commission Number:	
Proposal Contact Name:	
Proposal Contact E-mail Address:	
Proposal Contact Telephone Number:	
Authorized Agent Signature:	
Authorized Agent Name (Printed):	
Authorized Agent Contact E-mail:	
Authorized Agent Contact Phone:	
Date:	

I HEREBY CERTIFY THAT MY BID IS IN FULL COMPLIANCE WITH THIS SOLICITATION AND ALL THE TERMS AND CONDITIONS IMPOSED HEREIN AND AGREE TO PERFORM ANY CONTRACT AWARDED AS A RESULT OF THIS SOLICITATION, ACCORDINGLY. AS THE UNDERSIGNED REPRESENTATIVE FOR THE BIDDER, I ALSO

	ERTIFY THAT I AM AN AGENT AUTHORIZED TO BIND MY COMPANY TO THIS BID AND UNDERSTAND THAT
F	AILURE TO SIGN THIS BID MAY RESULT IN OUR BID BEING REJECTED.

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# SECTION I – SCOPE OF SERVICES

## A. PURPOSE:

The City of Norfolk ("The City") is seeking a responsive and responsible vendor to provide wiring and cabling services on as-needed basis per the terms, conditions, and specifications of this solicitation.

The term of the resulting agreement will be for a five (5) year period. The City reserves the right to cancel the agreement with thirty (30) days' notice to the successful bidder.

All qualified bidders are invited to respond to this Invitation for Bid by submitting a bid consistent with the terms, conditions, and specifications stated herein by submitting a response to this Invitation for Bid.

## B. BACKGROUND:

The purpose of this solicitation is to acquire various communications cabling services from qualified vendors including, but not limited to, new and retrofitted indoor communication and data wiring, fiber optic cabling, outside plant installations, testing, planning and documentation, and emergency repairs.

The City requires the expertise of a bidder who understands older wiring schemes and can provide expertise and direction for newly developed schemes utilizing the National Electric Code and <u>BICSI Standards</u> for communication wiring. The bidder shall be able to keep accurate records and identify any new and retrofitted infrastructure using specified communications software. Projects will vary in size with each having its own requirements.

# C. WORK REQUIRED:

- The bidder shall perform installation of various interior and exterior communications cabling, fiber optic installation and upgrades, to support existing and new cabling infrastructures, and provide various general cabling services by qualified technicians. Work shall include, but not be limited to, new and retrofitted indoor communication and data wiring, fiber optic cabling, outside plant installations, testing, planning, and cable and fiber documentation services, and emergency repairs.
- 2) A Request for Estimate will be submitted by the City to the successful bidder by email.
- 3) The City Project Manager will notify the successful bidder of the date, time, and location for a walk through if necessary.
- 4) The successful bidder shall reference a Work Order for each job as provided by the City.
- 5) Request for Estimates shall include total labor hours. These labor hours shall include specific labor categories multiplied by labor rates required to complete each project, as well as the cost of all materials for the Work Order.
- 6) The successful bidder shall price labor-hours and materials separately for each project according to the rates and prices set forth in the resulting agreement.
- 7) The City reserves the right to negotiate total labor hours and materials quoted by the successful bidder.

- 8) The successful bidder shall respond to Request for Estimates from receipt of request no later than:
  - i. Projects under \$5,000.00 Two (2) business days
  - ii. Projects \$5,000.00-\$25,000.00 Five (5) business days
  - iii. Projects over \$25,000.00 Ten (10) business days
- 9) Projects that are not part of a construction project, and are less than 20 stations, shall be completed within five (5) business days from the start of the project. Projects of 20 stations or more shall be completed within fifteen (15) business days from the start of the project. Projects dependent on construction schedules shall be completed in accordance with such construction schedules.
- 10) The City will advise the successful bidder in advance of an installation with known unique challenges. Solutions to challenges shall be agreed upon prior to the start of the installation.
- 11) The successful bidder shall use qualified technicians to perform underground cable installation which complies with BICSI, NEC, and VDOT specifications.
- 12) The successful bidder shall provide a fully complemented staff of BICSI certified engineers, technical staff, and labor staff to complete assigned projects.
- 13) The successful bidder shall make updates and assist in location inventories of existing and newly added communications infrastructure.
- 14) Installations that encounter challenges such as walls where no penetrations are available, conduit filled to capacity, multiple buildings with no access between buildings, or other conditions that require physical changes to the structures and environments beyond the control of the successful bidder shall be negotiated with the City on a case-by-case basis.
- 15) The successful bidder shall pre-inspect prior to all installations unless otherwise agreed upon and approved by the City Project Manager. If the pre-inspection reveals an undocumented issue, the City shall be advised prior to the installation and mitigation shall be determined. The City will not be responsible for additional payment/claims in case if problems are corrected without City authorization.

# D. DESIGN SERVICES:

- 1) For those projects requiring design services the successful bidder may be required to review an existing design for compliance and functionality or create a new design.
- 2) For design review, the successful bidder shall meet with the City to review the work presented, check for compliance with all standards, and make recommendations where applicable.
- 3) For new construction, the successful bidder shall meet with building architects, other designers, tradesmen, and the City Project Manager to advise in building layout how networks could be best included.
- 4) Prior to the start of installation, the successful bidder shall meet with the City Project Manager to plan and coordinate the crucial scheduled completions of the equipment/telecommunications closets and cabling pathways. Typical stages of a design process include:
  - i. Design brief the beginning statement of design goals;

- ii. Analysis analysis of current design goals;
- iii. Research investigating similar design solutions in the field or related topics;
- iv. Specification specifying requirements of a design solution;
- v. Problem solving conceptualizing and documenting design solutions; and
- vi. Presentation presenting design solutions.
- 5) Cabling Documentation Services & Project Record Drawings:

Drawing and submittals will vary according to installation requirements.

- i. The City will provide prints as required in either paper format or electronic format. The successful bidder shall provide to the City Project Officer any "As Built" documentation in the format required within five (5) business days after the completion of the project. These drawings shall include notations such as jack locations, jack numbers, tie cables, counts, MDF, and IDF locations. Outside plant work and cabling shall be documented in electronic format with GPS coordinates, footage, and splices in access points.
- ii. Diagrammatic detailed electrical drawings will be provided by the City in the specification package when available. These are included to show the intent of the specifications and to aid the successful bidder. The successful bidder shall make allowance in cost to include all work that required to comply with the intent of the plans and specifications.
- iii. The successful bidder shall verify all dimensions on any drawing of a site and is responsible for its accuracy.
- iv. Prior to submitting an estimate, the successful bidder shall notify the City of any materials or apparatus that the successful bidder determines to be inadequate and of any necessary work omitted in the Request for Estimate.
- v. The successful bidder shall provide the following within five (5) business days of the completion of the project:
  - 1. Warranty documents for equipment
  - 2. All required certification test result printouts and media
  - 3. Cable records
  - 4. As-built documentation
- 6) The successful bidder may be required to provide the city with detailed butterfly drawings, side and top view, of all maintenance holes as well detailed scaled drawing(s) of all outside installations within five (5) business days after completing a project. Documentation shall be provided in electronic format. These drawings shall include:
  - 1. Cable counts
  - 2. Splice case type
  - 3. Cable type
  - 4. Protection type
  - 5. Conduit type
  - 6. Conduit size
  - 7. Filled capacity of the conduit
  - 8. Date of installation

- 9. Warranty end date
- 7) Test reports shall be submitted in hardcopy and electronic format. Handwritten test reports are unacceptable.
- 8) Hardcopy reports shall be submitted in labeled three ring-ring binders with a witness signature verifying passing execution of all tests.
- 9) Electronic reports shall be submitted in CD format. The CD shall contain the software required to view the test results. The successful bidder shall be responsible for licensing software. Electronic reports shall be accompanied by a certificate signed by an authorized representative of successful bidder warranting the accuracy of the electronic report. The Certificate shall reference traceable circuit numbers that match the electronic record.
- 10) Test reports shall include the following information for each cable element tested:
  - 1. Actual measured and maximum allowable attenuation (loss) at the specified wavelengths. An individual test that fails the link criteria shall be marked as a FAIL.
  - 2. Reference method
  - 3. Number of mated connectors and number of splices (if any)
  - 4. Actual length and maximum allowable length. Any individual test that fails the link length criteria shall be marked as a FAIL.
  - 5. Group refractive index ("GRI") for the type of fiber tested.
  - 6. Tester, manufacturer, model, serial number and software version
  - 7. Circuit ID number and project /job name
  - 8. Link criteria used
  - 9. Overall pass/fail indication
  - 10. Date and time of test. Test reports shall be submitted within five (5) business days of completion of testing.
- 11) The successful bidder shall use and adhere to the City's standards and procedures for naming conventions, programming, testing and documentation, and other standards and procedures as appropriate for each project.

# E. MATERIALS AND STANDARDS:

- 1) The successful bidder shall receive, check, unload, handle, store, and protect equipment and materials to be installed. Materials shall be stored in areas as directed by the City. The City will not be responsible for materials stored on City property.
- 2) The successful bidder shall install materials and equipment in accordance with all applicable standards, codes, requirements, and recommendations of federal, state, and local authorities having jurisdiction, National Electrical Code ("NEC"), and Building Industry Consulting Service International ("BICSI").
- 3) The successful bidder shall comply with manufacturer's printed instructions and published specifications for pulling tension, minimum bend radii, and sidewall pressure.

#### F. SERVICES ACCEPTANCE PLAN:

The successful bidder, with input from the City, shall develop a detailed Acceptance Test Plan ("ATP") for each project or system it is assigned that shall provide the basis for testing activities leading to cutover and acceptance of the system. The successful bidder shall sign a statement of agreement with the ATP and shall provide alternative wording for those items with which the successful bidder takes exception. The ATP shall include the following stages:

# 1) Testing

- i. The ATP shall include a test of the systems installed. The successful bidder shall analyze the results of the test and, if problems are identified, prepare a cure plan that is acceptable to the City. If the test is unsuccessful, the successful bidder shall execute the cure plan. Minor problems that do not substantially affect the operation of the system may be reduced to a punch list with a plan for correction. The vendor shall provide the following to the City:
  - 1. Cable test results
  - 2. All drawings and documentation as defined in the Scope of Work
- ii. The successful bidder shall facilitate the correction of issues. It shall be acceptable for corrections to be made while testing continues. If an issue occurs that prevents the reasonable continuation of testing, testing shall be stopped until the issue is corrected. The successful bidder's Project Manager shall manage the correction of issues in accordance with the project plan.
- iii. In the event that the installed systems cannot pass this stage of the ATP and the successful bidder cannot produce and execute a cure plan that is acceptable to the City, with a satisfactory result after (3) iterations, the City may pursue alternate remedies.
- iv. Upon completion of the testing, the City and the successful bidder will evaluate the results of the test.
- 2) The successful bidder, with input from the City, shall develop a cutover plan that identifies procedures to minimize interruption of the existing services and capabilities during cutover. The successful bidder shall work with the City to define plans to test any interfaces.
- 3) Prior to final acceptance, the City will inspect and approve the work. After the completion of all work, test documentation has been submitted, and the City of Norfolk Department of Communication Technology has determined that all work is in accordance with contract documents, Communication Technology will notify the successful bidder in writing of formal acceptance of the system. The City will authorize payment upon 100% acceptance. Upon approval, the successful bidder shall provide all warranty and any other project related documentation.

# **G. STATUS REPORTS:**

The successful bidder shall provide upon request periodic status reports detailing work completed during the reporting period, work expected to be completed during the reporting period, any

problems/concerns encountered or anticipated, along with suggested solutions or alternatives. The City will determine the frequency of the status reports based on the task or project delineated in the statement of work. The successful bidder shall have personnel available to meet periodically with City management to provide status updates.

## H. WORK ORDERS AND INVOICING:

- 1) Department authorized work orders are to be issued for each transaction. The successful bidder shall not proceed without a signed work order for each job unless otherwise authorized by the City Project Manager.
- 2) The successful bidder shall provide the City with an itemized bill with the following information within thirty calendar days of job completion:
  - i. The City of Norfolk Work Order Number
  - ii. Itemized cost of all materials used
  - iii. List of labor hours. Labor hours shall include specific labor categories multiplied by labor rates
- 3) All invoices shall be made in duplicate in paper or electronic to the City department designated on the work order and to:

City of Norfolk Department of Communication Technology 401 Monticello Ave, Ste. 300 Norfolk, VA 23510

# **SECTION II - INSTRUCTIONS TO THE BIDDER**

# A. **ISSUING OFFICE**

City of Norfolk Office of the Purchasing Agent Attn: Michele Disney, Buyer I 232 E. Main Street, Suite 250

Norfolk, VA 23510

Telephone: (757) 664-4024

Fax: (757) 664-4018

michele.disney@norfolk.gov

#### **B. IFB SCHEDULE**

Event	Date
IFB Issued	November 25, 2015
Pre-bid conference	Tbd, time and location will be provided in
Question Deadline	Amendment 1 on Monday, November 30, 2015  December 10, 2015
Amendment 2 posted	December 11, 2015
Question 2 Deadline	December 17, 2015
Amendment 3 Posted	December 18, 2015
IFB Due	December 23, 2015 @ 2:00 PM, EST
Intent to Award posted	December 24, 2015
Contract Start	Upon execution of contract

# C. CONTACT WITH CITY STAFF, REPRESENTATIVES, AND/OR AGENTS:

Direct contact with City staff, representatives, and/or agents other than the Issuing Office staff on the subject of this IFB or any subject related to this IFB is expressly prohibited except with the prior knowledge and permission of the Purchasing Agent.

# D. BIDDERS OF RECORD:

Bidders receiving a copy of this IFB from a source other than the Issuing Office via <a href="https://www.DemandStar.com">www.DemandStar.com</a> must contact the Issuing Office and provide Bidder's name, address, contact

person, telephone and fax number, and the IFB Item Number. Bidder will be added to the DemandStar Planholders' list and will receive notification of any addenda to the IFB.

## E. QUESTIONS, CHANGES, MODIFICATIONS AND ADDENDA:

All questions relating to this solicitation shall be submitted via e-mail to Michele Disney in the Office of the Purchasing Agent, at michele.disney@norfolk.gov. For a question to be considered, the subject line of the e-mail must state the following: **IFB No. 4826 Questions**. Questions should be succinct and must include the submitter's name, title, company name, company address, and telephone number. Prior to the award of a contract resulting from this solicitation, bidders are prohibited from contacting City staff other than the Office of the Purchasing Agent.

If any questions or responses require revisions to this solicitation as it was originally published, such revisions will be by formal Addenda only. Bidders are cautioned that any written, electronic, or oral representations made by any City representative or other person that appear to change materially any portion of the solicitation shall not be relied upon unless subsequently ratified by a written Addendum to this solicitation issued by the Office of the Purchasing Agent.

No questions will be considered if they are submitted after December 10, 2015 at 5:00 PM. Only questions related to the answers provided in Addendum 1 will be addressed in Addendum 2. Questions related to Addendum 1 question responses must be submitted by December 17, 2015 at 5:00 pm to be considered for Addendum 2.

## F. IFB OPENING:

Bidder shall ensure its Bid is time stamped by the Issuing Office no later than the Opening Date and Time shown on the cover page of this IFB. Bids received after the specified date and time (time stamped 2:01 P.M. or later) will not be considered and will be returned to the Bidder unopened. Bids shall be delivered to:

Office of the Purchasing Agent
232 E. Main Street, Suite 250
Norfolk, Virginia 23510
IFB 4826-0-2016/MD, Wiring and Cabling Services
Attn: Michele Disney, Buyer I

## G. BID SUBMITTAL REQUIREMENTS:

Each Bid shall be submitted to the Issuing Office and shall include the following documents:

- 1) The completed cover page of this IFB, which will contain:
  - a. Original signature of an agent authorized to bind the company
  - b. Requested contact information
  - c. Acknowledgment of any Addendum on page one (1)
  - d. Bid Form (Attachment G)
  - e. Attachments A G
- 2) Business References for three (3) companies for whom the bidder has provided network cabling and wiring work in similar size and complexity to work required in this IFB in the past three (3) years.

# 3) Required documentation:

Failure to submit the documents below may be cause for rejection of bid as nonresponsive.

- a. Certifications:
  - For inside station telephone and data wiring the Vendor shall be certified to install and provide the associated manufacturer performance warranty programs for materials used by the vendors.
  - ii. The City has a large installed base of various fiber optic cabling. The Vendor for fiber optic cabling shall be certified to install and provide a manufacturer performance warranty for materials used on projects.
  - iii. The Vendor shall have a BICSI certified RCDD on staff and assigned to support this agreement.
- 4) Bidders are encouraged to submit their Bids on recycled paper and to use double-sided copying.
- 5) Bids shall be submitted utilizing the following requirements:
  - a. Bidders shall submit bids in a sealed envelope or package, and clearly label the shipping/mailing packaging as well as the outside of your envelope or package with the IFB number, date and time of the IFB Opening, and the Bidder's name and address. Bids received by telephone, facsimile, or any other means of electronic transfer will not be accepted.
  - b. Include a statement setting forth the basis for protection of all proprietary information, if any.

# H. METHOD OF AWARD:

The award of a contract(s) shall be at the sole discretion of the City. Award(s) will be made to the lowest bidder(s) that is responsive and responsible that complies with all of the provisions of the invitation for bid, provided that the amount does not exceed the amount of funds available to finance the contract. In the event that a responsive bid from the lowest responsible bidder exceeds available funds, the Purchasing Agent may negotiate the amount of the bid with the apparent low bidder to obtain a contract price within available funds.

The City reserves the right to accept or reject any or all bids in whole or in part and to waive informalities. Bidders shall submit bids, in accordance with the IFB requirements and maintain compliance with all federal, state and local laws and regulations. The contents of the bid of the selected Bidder(s) will be incorporated and made a part of any City contractual obligation when the award(s) is made.

The lowest total cost will be determined per the total of each (1-5) year for hourly rates in the worksheet for a combined total cost for all five years, Please see <u>Attachment G – Bid Form</u> to submit bid pricing.

Discrepancies between the multiplication of unit prices and extended prices will be resolved in the favor of the unit prices. Discrepancies between the indicated sum of any column of figures and the correct sum thereof will be resolved in favor of the correct sum. Discrepancies between words and figures will be resolved in favor of words.

#### I. BIDDER CERTIFICATION:

Submission of a signed Bid Form is certification by the respective bidder that it is registered with the Virginia State Corporation Commission, if applicable, it is the legal entity authorized to enter into an agreement with the City, and that it will accept any award made to it as a result of the submission.

#### J. EXCEPTIONS

Bidders taking exception to any part or section or term of this solicitation, including, by way of illustration and not limitation, the Agreement Work and any attachments or references hereto or thereto, shall indicate such exceptions on the Bid Form. Failure to indicate any exceptions shall be interpreted as the bidder's intent to fully comply with the solicitation as written. However, conditional or qualified bids with such exceptions, unless specifically allowed in this solicitation, are subject to rejection in whole or in part as nonresponsive.

# **K. NONCONFORMING TERMS AND CONDITIONS**

If a bidder submits with its bid alternate terms and conditions that do not conform to the terms and conditions in this solicitation, the bid will be subject to rejection for nonresponsiveness. The City reserves the right to permit the bidder to withdraw nonconforming terms and conditions from its bid prior to a determination by the City of nonesponsiveness as a result of the submission of nonconforming terms and conditions.

# L. DISPOSITION OF BIDS:

All materials submitted in response to this IFB will become the property of the City. One (1) copy of each bid shall be retained for official files and will become a public record after the award and open to public inspection. It is understood that the bid will become a part of the official file on this matter without obligation on the part of the City except as to the disclosure restrictions contained in Section II, L. "Disclosure."

#### M. DISCLOSURE:

In compliance with the Code of the City of Norfolk, Virginia Section 33.1-9, trade secrets or proprietary information submitted by contractors in connection with a procurement shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the bidders must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the specific area or scope of data or other materials to be protected and state the reasons why protection is necessary. An all-inclusive statement that the entire bid is proprietary is unacceptable and will not be honored. A statement that costs are to be protected is unacceptable and will be disregarded.

## N. COST INCURRED IN RESPONDING:

This solicitation does not commit the City to pay any costs incurred in the preparation and submission of bids or in making necessary studies or designs for the preparation thereof, nor to procure or contract for services.

# O. BRAND NAME "OR EQUAL" SPECIFICATIONS:

The provisions of Section 33.1-52 City Code apply. If and wherever in this IFB a brand name, make, name of any manufacturer, trade name, or vendor catalog number is mentioned, it is for the purpose of establishing a grade or quality of material only. Since the City does not wish to rule out other competition and equal brands or makes, the phrase OR AN APPROVED EQUAL is added. However, if a

product other than that specified is bid, it is the vendors' responsibility to name such a product within the bid and to prove to the City that said product is equal to that specified. In all instances where an "or equal" or an alternate item is offered, bidders are to include a statement that the item being offered meets the specifications of the requested item. Additionally, bidders shall list all deviations from the listed specifications. Submission of specification sheets, brochures, or published literature describing the item being offered does not fulfill this requirement. Any article which the City in its sole discretion determines to be equal of that specified, considering quality, workmanship, economy or operation, and suitability for the purpose intended, shall be accepted.

#### P. ANTI-COLLUSION:

Collusion or restraint of free competition, direct or indirect, is prohibited. Contractors are required to execute the anti-collusion statement. See Attachment A.

# Q. ETHICS IN PUBLIC CONTRACTING:

The contractor shall familiarize itself with Chapter 33.1, Article VII (Sections 33.1-86 through 33.1-93) of the Code of the City of Norfolk, Virginia, 1979, as amended, entitled "ETHICS IN PUBLIC CONTRACTING," including the additional statutes set forth in Section 33.1-86 thereof, which are attached. The contractor shall abide by such provisions in submission of its bid and performance of any contract awarded. See Attachment B.

#### R. NONDISCRIMINATION:

The contractor agrees that it will adhere to the nondiscrimination requirements set forth in Code of the Norfolk City Section 33.1-53, which will be incorporated into any contract awarded. See Attachment C.

#### S. DEBARMENT CERTIFICATION:

The certification regarding debarment, suspension, proposed debarment, and other responsibility matters attached to this IFB must be executed and returned with bid documents. See Attachment D.

## T. BIDDER INVESTIGATIONS

Before submitting a bid, each bidder must make all investigations and examinations necessary to ascertain all conditions and requirements affecting the full performance of the contract and to verify any representations made by City of Norfolk that the bidder will rely upon. No pleas of ignorance of such conditions and requirements resulting from failure to make such investigations and examinations will relieve the successful bidder from its obligation to comply in every detail with all provisions and requirements of the contract documents or will be accepted as a basis for any claim whatsoever for any monetary consideration on the part of the successful bidder.

## **U. INCOMPLETE DOCUMENTS**

Each bidder is responsible for having determined the accuracy and/or completeness of the solicitation documents upon which it relied in making its bid, and has an affirmative obligation to notify the City of Norfolk Purchasing Agent immediately upon discovery of an apparent or suspected inaccuracy, error in, or omission of any pages, drawings, sections, or addenda whose omission from the documents was apparent from a reference or page numbering or other indication in the solicitation documents.

If the successful bidder proceeds with any activity that may be affected by an inaccuracy, error in, or omission in the solicitation documents of which it is aware but has not notified the City of Norfolk Purchasing Agent, the bidder hereby agrees to perform any activity described in the missing or incomplete documents at bidder's sole expense and at no additional cost to City of Norfolk.

## V. QUALIFICATION OF BIDDERS

Each bidder may be required, before the award of contract, to show to the complete satisfaction of the Purchasing Agent that it has the necessary facilities, ability, and financial resources to comply with the contract and furnish the service, material or goods specified herein in a satisfactory manner. Each bidder may also be required to provide past history and references which will enable the Purchasing Agent to be satisfied as to the bidder's qualifications. Failure to qualify according to the foregoing requirements will result in bid rejection by the City of Norfolk.

# W. ALTERNATE BID

Bidders who have other items they wish to offer in lieu of, or in addition to, what is required by this solicitation shall submit a separate bid clearly marked "ALTERNATE BID". Alternate bids will be automatically deemed nonresponsive and will not be considered for award. Such bids will, however, be examined prior to awarding the contract contemplated herein and may result in either cancellation of all bids in order to permit rewriting of the solicitation to include the alternate item in a rebid or the alternate item may be considered for future requirements.

## X. INFORMALITIES

The City of Norfolk reserves the right to waive minor defects or variations from the exact requirements of the solicitation in a bid insofar as those defects or variations do not affect the price, quality, quantity, or delivery schedule of the services being procured. If insufficient information is submitted for the City to properly evaluate the bid by a bidder; the City reserves the right to require such additional information as it may deem necessary after the bid opening time and date, provided that the information requested does not change the price, quality, quantity, or delivery schedule for the services being procured.

## Y. CITY OF NORFOLK BUSINESS LICENSES

The successful bidder must comply with the provisions of Chapter 24 ("Licenses and Taxation") of the City of Norfolk Code, if applicable. For information on the provisions of that Chapter and its applicability to this Agreement, the Contractor must contact the City of Norfolk Business License Division, Office of the Commissioner of the Revenue, 810 Union Street, City Hall, First Floor, West Wing, Norfolk, Virginia 23510.

# Z. AUTHORITY TO TRANSACT BUSINESS:

Any bidder organized as a stock or non-stock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the Code of Virginia, or as otherwise required by law. The proper full and legal name of the firm or entity and the identification number issued to the bidder by the State Corporation

Commission must be written in the space provided on the Bid Form. Any bidder that is not required to be authorized to transact business in Virginia shall include in its bid a statement describing why the bidder is not required to be so authorized. The City may require a firm to provide documentation prior to award which: 1) clearly identifies the complete name and legal form of the firm or entity (i.e. corporation, limited partnership, etc.), and 2) establishes that the firm or entity is authorized by the State Corporation Commission to transact business in the Commonwealth of Virginia. Failure of a prospective and/or successful bidder to provide such documentation shall be grounds for rejection of the bid or cancellation of the award. For further information refer to the Commonwealth of Virginia State Corporation Commission website at: www.scc.virginia.gov.

## **AA. BID WITHDRAWAL PRIOR TO BID OPENING**

No bid can be withdrawn after it is filed with the Office of the Purchasing Agent unless the bidder makes a request in writing to the Purchasing Agent prior to the time set for the opening of bids.

## BB. WITHDRAWAL OF BID FROM CONSIDERATION AFTER BID OPENING

After the opening of a bid, a bidder may withdraw its bid from consideration if the price of the bid is substantially lower than other bids due solely to a mistake therein, provided the bid is submitted in good faith, the mistake is a clerical mistake as opposed to a judgment mistake, and is actually due to an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of the bid, which unintentional error or unintentional omission can be clearly shown by objective evidence drawn from inspection of original work papers, documents and materials used in the preparation of the bid sought to be withdrawn. No partial withdrawals of bids will be permitted after the time and date set for the bid opening. The bidder must give notice in writing to the City of Norfolk Purchasing Agent of a claim of right to withdraw a bid and provide all original work papers, documents and other materials used in the preparation of the bid sought to be withdrawn, within two (2) business days after the date of bid opening. A bid may also be withdrawn if the City of Norfolk fails to award or issue a notice of intent to award the bid within ninety (90) days after the date fixed for opening bids.

## CC. ESTIMATED QUANTITIES/NON-EXCLUSIVITY OF CONTRACTOR ACKNOWLEDGEMENT

Bidders acknowledge that the contract that will be entered into as a result of this solicitation will not obligate the City to purchase a specific quantity of items or services during the Contract Term. Any quantities which are included in the Contract Documents are the present expectations of those who are planning for the City for the period of the Contract. The amount is only an estimate and the Bidder understands and agrees that the City is under no obligation to the Bidder to buy that amount, or any amount as a result of having provided this estimate or of having had any normal or otherwise measurable requirement in the past. Bidders further understand that the City may require goods and/or services in excess of the estimated annual contract amount and that such excess shall not give rise to any claim for compensation other than at the unit prices and/or rates set forth in the resulting Contract. Further, bidders acknowledge that the items or services covered by this contract may be available or become available under other City contract(s), and that in analyzing its needs, the City may determine that it is in its best interest to procure the items or services through such other contract(s). Therefore, the City does not guarantee that the Bidder will be the exclusive provider of the goods or services covered by the resulting contract.

# DD. INTEREST IN MORE THAN ONE BID AND COLLUSION

Multiple bids received in response to this solicitation from an individual, firm, partnership, corporation, affiliate, or association under the same or different names will be rejected. Reasonable grounds for believing that a Bidder is interested in more than one (1) bid for a solicitation both as a Bidder and as a subcontractor for another Bidder will result in rejection of all bids in which the bidder is interested. However, a firm acting only as a subcontractor may be included as a subcontractor for two (2) or more bidders submitting a bid for the work. Any or all bids may be rejected if reasonable grounds exist for believing that collusion exists among any bidders. Bidders rejected under the above provisions shall be disqualified if they respond to a re-solicitation for the same work.

# **EE. INSURANCE REQUIREMENTS**

Each bidder must review the insurance requirements section carefully with its insurance agent or broker prior to submitting a bid to ensure they can provide the specific coverage requirements and limits applicable to this solicitation. If the bidder is not able to meet the insurance requirements of the solicitation, alternate insurance coverage satisfactory to City may be proposed by the bidder and considered by the City. Written requests for consideration of alternate coverage must be received by the City Purchasing Agent at least ten (10) working days prior to the date set for receipt of bids. If the City denies the request for alternate coverage, the coverage required by the Insurance Requirements section must be provided. If the City permits alternate coverage, an amendment to the Insurance Checklist will be issued prior to the time and date set for receipt of bids. The insurance requirements herein shall neither operate as a limitation of the Bidder's liability to the City nor as a limitation of the Bidder's duty of indemnification, as set forth in this solicitation and any resulting Contract.

## FF. NOTICE OF DECISION TO AWARD

When the City has made a decision to award a contract, an e-mail with a Notice of Decision to Award will be sent to all Bidders, using the email address provided in the Bid Form.

# **SECTION III - ATTACHMENTS**

# ATTACHMENT A – ANTI-COLLUSION STATEMENT

TO ALL BIDDERS:	EXECUTE AND RETURN	WITH BID DOCUMENTS.	
directly or indirectly en- enter into any agreeme competition in violation	ter into any combination nt, participate in any col	n or arrangement with a lusion, or otherwise take ust Act, 15 USCS Sections	(name of Bidder), we did not either any person, firm or corporation, or e any action in the restraint of free s 1 et seq., or the Conspiracy to Rig 9.1-68.8.
result of, or affected by, engaged in the same lin of Norfolk has an interes	any act of collusion with, e of business or commer	or any act of, another pe ce; and, that no person a this bid; and, that no per	ims resulting there from, is not the rson or persons, firm or corporation acting for, or employed by, the City rson or persons, firm or corporation
		Name	
		Signature	
		Title	
		Date	
		Company	

#### **ATTACHMENT B - ETHICS IN PUBLIC CONTRACTING**

Sec. 33.1-86. - Purpose.

The provisions of this chapter supplement, but do not supersede, other provisions of law including but not limited to, the State and Local Government Conflict of Interests Act (Virginia Code, § 2.1-639.1 et seq.), the Virginia Governmental Frauds Act (Virginia Code, § 18.2-498.1 et seq.), and Articles 2 (Virginia Code, § 18.2-438 et seq.) and 3 (Virginia Code, § 18.2-446 et seq.) of Chapter 10 of Title 18.2 (related to bribery). The provisions of this article apply notwithstanding the fact that the conduct described may not constitute a violation of the State and Local Government Conflict of Interests Act. (Ord. No. 33,095, § 1, 9-11-84; Ord. No. 34,573, § 2, 6-30-87)

Sec. 33.1-87. - Proscribed participation by public employees in procurement transactions.

Except as may be specifically allowed by provisions of the State and Local Government Conflict of Interests Act (Virginia Code, section 2.1-639.1 et seq.), no public employee having official responsibility for a procurement transaction shall participate in that transaction on behalf of the public body when the employee knows that:

- 1. The employee is contemporaneously employed by a bidder, offeror or contractor involved in the procurement transaction; or
- 2. The employee, the employee's partners, or any member of the employee's immediate family holds a position with a bidder, offeror or contractor such as an officer, director, trustee, partner or the like, or is employed in a capacity involving personal and substantial participation in the procurement transaction, or owns or controls an interest of more than five (5) percent; or
- 3. The employee, the employee's partner, or any member of the employee's immediate family has a pecuniary interest arising from the procurement transaction; or
- 4. The employee, the employee's partner, or any member of the employee's immediate family is negotiating, or has an arrangement concerning, prospective employment with a bidder, offeror or contractor.

(Ord. No. 33,095, § 1, 9-11-84; Ord. No. 34,573, § 3, 6-30-87)

Sec. 33.1-88. - Solicitation or acceptance of gifts.

No public employee having official responsibility for a procurement transaction shall solicit, demand, accept, or agree to accept from a bidder, offeror, contractor or subcontractor any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal or minimal value, present or promised, unless consideration of substantially equal or greater value is exchanged. The city may recover the value of anything conveyed in violation of this section. (Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-89. - Disclosure of subsequent employment.

No public employee or former public employee having official responsibility for procurement transactions shall accept employment with any bidder, offeror or contractor with whom the employee or former employee dealt in an official capacity concerning procurement transactions for a period of one year from the cessation of employment by the city unless the employee, or former employee, provides written notification to the city manager prior to commencement of employment by that bidder, offeror or contractor.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-90. - Gifts by bidders, offerors, contractors or subcontractors.

No bidder, offeror, contractor or subcontractor shall confer upon any public employee having official responsibility for a procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value is exchanged.

(Ord. No. 33,095, § 1, 9-11-84)

## Sec. 33.1-91. - Kickbacks.

- 1. No contractor or subcontractor shall demand or receive from any of his suppliers or his subcontractors, as an inducement for the award of a subcontract or order, any payment, loan, subscription, advance, deposit of money, services or anything, present or promised, unless consideration of substantially equal or greater value is exchanged.
- 2. No subcontractor or supplier shall make, or offer to make, kickbacks as described in this section.
- 3. No person shall demand or receive any payment, loan, subscription, advance, deposit of money, services or anything of value in return for an agreement not to compete on a public contract.
- 4. If a subcontractor or supplier makes a kickback or other prohibited payment as described in this section, the amount thereof shall be conclusively presumed to have been included in the price of the subcontract or order and ultimately borne by the city and will be recoverable from both the maker and recipient. Recovery from one offending party shall not preclude recovery from other offending parties.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-92. - Purchase of building materials, supplies or equipment from architect or engineer prohibited.

Except in cases of emergency, no building materials, supplies or equipment for any building or structure constructed by or for the city shall be sold by or purchased from any person employed as an independent contractor by the city to furnish architectural or engineering services, but not construction, for such building or structure, or from any partnership, association, or corporation in which such architect or engineer has a pecuniary interest.

(Ord. No. 33,095, § 1, 9-11-84)

Sec. 33.1-92.1. - Participation in bid preparation; limitation on submitting bid for same procurement.

No person who, for compensation, prepares an invitation to bid or request for proposals for or on behalf of the city shall:

- (i) Submit a bid or proposal for that procurement or any portion thereof; or
- (ii) Disclose to any bidder or offeror information concerning the procurement that is not available to the public. However, the city may permit such person to submit a bid or proposal for that procurement or any portion thereof if the city determines that the exclusion of the person would limit the number of potential qualified bidders or offerors in a manner contrary to the best interests of the city.

(Ord. No. 43,223, § 2, 9-9-08)

Sec. 33.1-92.2. - Certification of compliance required; penalty for false statements

1. The city may require public employees having official responsibility for procurement transactions in which they participated to annually submit for such transactions a written certification that they complied with the provisions of this article.

2. Any public employee required to submit a certification as provided in subsection (1) who knowingly makes a false statement in the certification shall be punished as provided in section 33.1-95.

(Ord. No. 43,223, § 2, 9-9-08)

Sec. 33.1-92.3. - Misrepresentations prohibited.

No public employee having official responsibility for a procurement transaction shall knowingly falsify, conceal, or misrepresent a material fact; knowingly make any false, fictitious or fraudulent statements or representations; or make or use any false writing or document knowing it to contain any false, fictitious or fraudulent statement or entry.

(Ord. No. 43,223, § 2, 9-9-08)

Sec. 33.1-93. - Penalty for violation.

Willful violation of any provision of this article shall constitute a Class 1 misdemeanor. Upon conviction, any public employee, in addition to any other fine or penalty provided by law, shall forfeit his employment.

(Ord. No. 33,095, § 1, 9-11-84)

**State Law reference**— Similar provisions, Code of Virginia, § 11-80.

Sec. 33.1-94—33.1-100. - Reserved.

Initial:			

#### **ATTACHMENT C - NONDISCRIMINATION**

Sec. 33.1-53. Employment discrimination by contractor prohibited (Virginia Code §2.2-4311)

Every contract over one thousand dollars (\$1,000.00) shall include or incorporate by reference the following provisions:

- 1. During the performance of this contract, the contractor agrees as follows:
  - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, disability or national origin, except where religion, sex or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
  - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
  - c. Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.
- 2. The contractor will include the provisions of the foregoing paragraphs a, b, and c in every subcontractor or purchase order of over ten thousand dollars (\$10,000.00), so that the provisions will be binding upon each subcontractor or vendor.

Initial	<b>:</b>

# <u>ATTACHMENT D - CERTIFICATION REGARDING DEBARMENT, SUSPENSION, PROPOSED DEBARMENT, AND OTHER RESPONSIBILITY MATTERS</u>

# I. CERTIFICATION.

The Bidder certifies, to the best of its knowledge and belief, that—

- (i) The Bidder and/or any of its Principals—
- (A) Are \_\_ are not \_\_ presently debarred, suspended, proposed for debarment, or declared ineligible for the award of contracts by any federal, state or local agency;
- (B) Have \_\_ have not \_\_, within a three-year period preceding this offer, been convicted of or had a civil judgment rendered against them for: commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) contract or subcontract; violation of federal or state antitrust statutes relating to the submission of offers; or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, or receiving stolen property; and
- (C) Are \_\_ are not \_\_ presently indicted for, or otherwise criminally or civilly charged by a governmental entity with, commission of any of the offenses enumerated in paragraph (a)(1)(i)(B) of this provision.
- (ii) The Bidder has \_\_\_ has not \_\_\_, within a three-year period preceding this offer, had one or more contracts terminated for default by any federal, state or local agency.

"Principals," for the purposes of this certification, means officers; directors; owners; partners; and, persons having primary management or supervisory responsibilities within a business entity (*e.g.*, general manager; plant manager; head of a subsidiary, division, or business segment, and similar positions).

# II. <u>INSTRUCTIONS.</u>

- a. The Bidder shall provide immediate written notice to the Contracting Officer if, at any time prior to contract award, the Bidder learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- b. A certification that any of the items in paragraph (a) of this provision exists will not necessarily result in withholding of an award under this solicitation. However, the certification will be considered in connection with a determination of the Bidder's responsibility. Failure of the Bidder to furnish a certification or provide such additional information as requested by the appropriate City purchasing official may render the Bidder non-responsible.
- c. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render, in good faith, the certification required by paragraph (a) of this provision. The knowledge and information of a Bidder is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- d. The certification in paragraph (a) of this provision is a material representation of fact upon which reliance was placed when making award. If it is later determined that the Bidder/PPEs knowingly rendered an erroneous certification, in addition to other remedies available to the City, the appropriate City purchasing official may terminate the contract resulting from this solicitation for default.

III. <u>NOTICE.</u> This Certification Concerns a Matter Within the Jurisdiction of an Agency of the United States and the Making of a False, Fictitious, or Fraudulent Certification May Render the Make Subject to Prosecution Under Section 1001, Title 18, United States Code.	
Name	
Signature	
Title	
Date	
Company	

# ATTACHMENT E - COMPLIANCE WITH FEDERAL IMMIGRATION LAW

The Bide effect,	der and/or an (Please	y of its F fill	rincipa in	als at all t	imes durii your	ng which any teri enterprise's	n of this Agree complete	ement is in name)
	does not ar	nd shall r	not kno	wingly e	mploy any	y unauthorized a	ien. For purpo	ses of this
section,	an "unautho	orized al	ien" sl	hall mear	n any alie	en who is neithe	er lawfully adı	mitted for
•						d to be employed	by either Title	8, section
1324a o	f the United S	States Co	de or t	he U.S. A	ttorney G	eneral.		
INSTRU	CTIONS.							
	<u>.</u>	shall pro	ovide ir	nmediate	written r	notice to the Con	tracting Office	r if, at any
		•				at its certificatio	_	•
submitt	ed or has bec	ome erro	oneous	by reaso	n of chan	ged circumstance	es.	
). A cert	ification that	any of th	ne item	ıs in para	graph (a)	of this provision	exists will not r	necessarily
	_					ation. However,		
						Bidder's/Bidder's		
					•	such additional i		•
•			_		•	the Bidder/Bidde ed to require esta	•	
	_		_	_		cation required		•
			_			Bidder is not requ		
is norm	ally possessed	l by a pru	udent p	erson in	the ordina	ary course of bus	iness dealings.	
d. The	certification in	n paragr	aph (a)	of this p	rovision i	is a material rep	resentation of	fact upon
	•			_		later determine		
						ion to other reme		-
		ourchasir	ng offic	ial may te	erminate t	he contract resul	ting from this s	olicitation
for defa	uit.							
NOTICE	<u>.</u>							
This cer	tification con	cerns a n	natter	within the	e jurisdict	ion of an agency	of the United	States and
the mal	king of a fals	e, fictitio	ous, or	fraudule	nt certific	cation may rend	er the maker	subject to
prosecu	tion under se	ction 10	01, Titl	e 18, Unit	ed States	Code.		
Name				_ Signa	ature			
Title				Date				
	У							

l.

II.

# <u>ATTACHMENT F - COMPLIANCE WITH STATE LAW - AUTHORIZATION TO TRANSACT BUSINESS IN THE COMMONWEALTH</u>

the Commonwealth pursus	certifies that it is organized or authorized to transact business in ant to Title 13.1 or Title 50.
•	issued to Bidder/Vender by the State Corporation Commission:
	——
Commonwealth as a foreig	is not required to be authorized to transact business in the gn business entity under Title 13.1 or Title 50 or as otherwise required t is not required to be so authorized:
INSTRUCTIONS.	
a. The Bidder/Bidder shall	provide immediate written notice to the Contracting Officer if, at any
time prior to contract av	ward, the Bidder learns that its certification was erroneous when
submitted or has become e	erroneous by reason of changed circumstances.
b. A certification that any o	of the items in paragraph (a) of this provision exists will not necessarily
result in withholding of a	an award under this solicitation. However, the certification will be
considered in connection v	with a determination of the Bidder's/Bidder's responsibility. Failure of
the Bidder/Bidder to furnis	sh a certification or provide such additional information as requested
by the appropriate City pur	rchasing official may render the Bidder/Bidder non-responsible.
c. Nothing contained in the	e foregoing shall be construed to require establishment of a system of
records in order to rende	er, in good faith, the certification required by paragraph (a) of this
provision. The knowledge a	and information of a Bidder/Bidder is not required to exceed that which
is normally possessed by a	prudent person in the ordinary course of business dealings.
d. The certification in para	agraph (a) of this provision is a material representation of fact upon
which reliance was placed	when making award. If it is later determined that the Bidder/Bidder
	oneous certification, in addition to other remedies available to the City,
knowingly rendered an erro	asing official may terminate the contract resulting from this solicitation
• ,	asing official may terminate the contract resulting from this solicitation
• ,	asing official may terminate the contract resulting from this solicitation
the appropriate City purcha for default.	Signature

I.

II.

Attached as a ser	<u>– <b>BID FORM</b></u> parate Excel spreadsh	eet.		
riciaerica as a sep	varace Exect spreads			